

1. Could you please clarify if the scope of this RFQ includes installation and construction of projects?

No, the scope includes assisting the district with audits already completed and assisting in the completion of Level I audits. The District has completed 21 Level II ASHRAE audits and has identified another 17 sites for Level I Audits. With the newly imposed deadline of August 1<sup>st</sup>, 2017 for submitting all E E P's, the D istrict requires additional involvement to ensure the district can have the greatest opportunity to capture all Prop 39 entitlements. Construction phase to be handled by the Districts Construction Department.

2. I have a clarification question about the RFQ due in February. The RFQ is titled, "Request for Statement of Qualifications For Energy Conservation & Clean Energy Contractor Services," suggesting that the District is looking for both consulting and implementation services (i.e., a firm that will install the energy savings measures). However, on page 1 of the RFQ, it clearly states, "The selected Responder(s) will facilitate the cost-effective development of energy projects for District's facilities and arising from financial relationships with potential suppliers, constructors, financiers, or owners of related projects or products." This statement suggests that the District is looking for a firm (or firms) that do not implement ("constructors") projects. Can the District clarify that it is looking for an independent consulting firm and not a contractor or energy services company that will both identify and install projects?

That is correct, the scope includes assisting the district with the audits already completed and assisting in the completion of Level I audits. The District has completed 21 Level II ASHRAE audits and has identified another 17 sites for Level I Audits. With the newly imposed deadline of August 1<sup>st</sup>, 2017 for submitting all E E P's, the D istrict requires additional involvement to ensure the district can have the greatest opportunity to capture all Prop 39 entitlements. Once the EEPS are submitted and approved, the construction phase will be handled the D istrict's Construction Department.

3. Is the District issuing the RFQ to select an ESCO for consulting engineering/design services or turn-key design-build services including construction management and installation?

Consultative engineering/design services

11. Has SCUSD completed initial energy assessments and decided on projects to pursue?

Yes, the district has completed 22 Level II audits and has identified 17 more sites for Level I audits.

12. Has SCUSD completed and submitted all expenditure plans for Prop 39?

No, the Districts first EEP was approved using combined funding for years 1 and 2 and was submitted 2014/2015. EEP 2015/2016 has been submitted and approved. The District still needs to submit EEPs for Charter Schools and 2 more EEPS for non-charter schools.